



May 1, 2021

Dear Sir,

INTRODUCTION

GLOBACOM LIMITED is the Second National Operator (SNO), having licenses to operate in the space of 4G, 3G, GSM Telephony, Fixed Wireless, Wireline, Dedicated Internet, Under Sea Cable Operations and other Value Added Services in the telecom domain. Leveraging on its world class superior technology, Globacom is innovatively geared to being a **one stop solution provider** for your organization's telecommunication needs. Building one of Africa's biggest and merit advanced Optic Fibre Cable Network that will transport Nigeria into the digital future, it is designed to provide the superior infrastructure necessary for Nigeria to rapidly evolve into the digital age.

We are particularly delighted to introduce Globacom Limited to your organisation

OUR PRODUCT OFFERING:

4G-LTE Dedicated Bandwidth Service

4G-LTE Enterprise Dedicated Bandwidth Service offers guaranteed bandwidth of 512Kbps, 2 Mbps and 4 Mbps for both Internet & Leased-based connectivity services. This 4G-LTE Enterprise Product Line is the most flexible and innovative tariff plan available in the market for Low-priced enterprise connectivity.

The benefits include:

- Low cost connectivity for remote offices / branch & Affordable connectivity for SME's
- Low latency and better throughputs
- Offers Private APN for Secured VPN connectivity for the Enterprise
- Faster Deployment
- Guaranteed Bandwidth

Commercials:

S. No	Plan Name	Bundled Data	MSR	APN NAME	Default Rate post Bundled Data
1	Enterprise Plan 512 Kbps - 20 GB	20 GB	N 12,300	APN 512Kbps	4 Kobo/Kbps
2	Enterprise Plan 2 Mbps - 20 GB	20 GB	N 20,500	APN 2Mbps	
3	Enterprise Plan 2 Mbps - 50 GB	50 GB	N 23,200	APN 2Mbps	
4	Enterprise Plan 4 Mbps - 50 GB	50 GB	N 28,200	APN 4Mbps	
5	Enterprise Plan 2 Mbps - 100 GB	100 GB	N 28,200	APN 2Mbps	
6	Enterprise Plan 4 Mbps - 100 GB	100 GB	N 34,350	APN 4Mbps	
7	Enterprise Plan 2 Mbps - 200 GB	200 GB	N 36,000	APN 2Mbps	
8	Enterprise Plan 4 Mbps - 200 GB	200 GB	N 42,000	APN 4Mbps	
9	Unlimited Cap(1TB)-2 Mbps	Unlimited	N 42,000	APN 2Mbps	Not Applicable
10	Unlimited Cap (1TB) 4 Mbps	Unlimited	N 52,000	APN 4 Mbps	

Cost of the 4G LTE Router is N45, 000.

Customers on UNLIMITED plans who exceed the 1TB cap will not be shut off but their speed will be throttled to 512kb until the end of the month.

In conclusion, we look forward to the opportunity of establishing a relationship with you and assure you of our willingness to provide world-class services to your Organisation.

For further clarification and enquiries on the offer, please call Jennifer Udeagwu on 0805-557-2917, email: jennifer.udeagwu@gloworld.com

Yours faithfully,

Ifeanyi Akamigbo
For Globacom Limited

